



Cohen & Klein Consulting

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Specializing in Customized Training for Public and Private Sector Corporations

ATTENTION: DEAN OF CONTINUING EDUCATION & PRIVATE SECTOR PARTNERSHIPS

Dear Sir/Madam:

RE: Customized Professional Industry Training Collaboration

Since 1997, Cohen & Klein Consulting, has been a pioneer in debt collections and revenue management training courses, as well as over 1,000 other customized industry training courses with testimonials and proven results from many corporations.

These short courses can be an additional stream of revenue to your institution with a mutually beneficial partnership Memorandum of Understanding (MOU).

Some of these courses have been conducted in partnership with: Nova Southeastern University, Florida Atlantic University, Florida International University, Barbados Community College, Bermuda Community College, as well as other public and private-sector organizations.

A list of our customized courses, clients, and testimonials with proven results can be viewed on our website: www.cohenandklein.com.

It is with this potential relationship that Cohen & Klein Consulting extends this invitation to commence dialogue with your institution. Nation-building development through customized training, job placement and job retention can be accomplished in this collaborative initiative.

Some of the benefits to be derived from this joint partnership initiative are as follows:

- ✓ ***Advantageous presence in both global and regional markets***
- ✓ ***Cost-effective niche markets within the Caribbean, Africa, North America and other countries***
- ✓ ***Effective and reduced marketing and advertising costs***
- ✓ ***Increased revenue and/or foreign exchange earnings***
- ✓ ***Market penetration into regional and international markets and corporations***
- ✓ ***Existence of over 300 noteworthy testimonials and references from regional and international clients***
- ✓ ***Issuance of certificates and Continuing Education Credits (CEUs)***

The “blueprint” and curriculum for over 1,000 customized industry training courses is in the hands of Cohen and Klein Consulting, Inc. We have systematically structured and revolutionized over 1,000 curriculums.

We await a response at your earliest convenience.

Sincerely yours,



COHEN & KLEIN

Paulette Anderson

Director, Customer Relations