

**COHEN & KLEIN CONSULTING, INC.**

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**UTILITY& ENERGY CORPORATIONS COURSES**

*The most comprehensive training programs to improve efficiency and increase productivity.*

*The most practical and comprehensive training in an interactive classroom setting.*

No.	CK	Duration	Course Name
1.	600A	4 days	Debt Collection and Revenue Management for Utility Corporations
2.	700A	4 days	Debt Collection Strategies and Techniques for Utility Corporations
3.	800A	4 days	Customer Service, Sales, Marketing and Public Relations Procedures for Utility Corporations
4.	900A	4 days	Call Center and Contact Center Management Procedures for Utility Corporations
5.	2000A	4 days	Supervisory Management Techniques for Utility Corporations
6.	5600A	4 days	Customer Service Management Procedures for Customer Service Employees, Collectors, Sales, Marketing, Credit and Back Office Employees, of Private and Public-Sector Utility Corporations
7.	6146A	4 days	Performance Management for Utility Corporations
8.	6147A	4 days	Change Management Procedures for Utility Corporations
9.	6174A	4 days	Technical Writing Procedures for Utility Corporations
10.	6183A	4 days	Media Presentation and Public Relations Management Procedures for Utility Corporations
11.	6186A	4 days	Facilities Management for Utility Corporations
12.	6192A	4 days	Procurement Management Procedures for Utility Corporations
13.	6260A	5 days	Building Codes Compliance Procedures for Utility Corporations
14.	6264A	4 days	Disaster Preparedness Management for Utility Corporations
15.	6457	4 days	Liquid Petroleum Operations Management

No.	CK	Duration	Course Name
16.	6460	4 days	Renewable Energy Operations Management
17.	6471	4 days	Liquefied Natural Gas Operations Management
18.	6284	4 days	Energy Efficiency Operations Management
19.	6405	4 days	Solar Energy Operations Management
20.	6411	4 days	Energy & Electricity Operational Management
21.	6412	4 days	Energy Operations Management
22.	6413	4 days	Energy Efficiency Operations Management
23.	6414	4 days	Alternative Energy Operations Management
24.	6415	4 days	Renewable Energy Operations Management
25.	6416	4 days	Energy Resources Operations Management
26.	6417	4 days	Industrial Energy Operations Management
27.	6430	4 days	Disaster-Risk and Energy Access Management
28.	6435	4 days	Energy Efficiency Operations Management
29.	6445	4 days	Sustainable Energy Operations Management
30.	6460	4 days	Renewable Energy Operations Management
31.	6197	4 days	Electricity Theft Prevention Management Procedures
32.	6229	4 days	Electricity Management Audit Procedures
33.	6230	4 days	Electricity Audit Management Procedures for Private and Public-Sector Electricity Corporations
34.	6300	4 days	Smart Meter Electricity Management Procedures
35.	6607	4-days	Energy Audit Operations Management
36.	6608	4-days	Energy Efficiency Operations Management
37.	6679	4-days	Sustainable Energy Operations Management
38.			
39.			

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